

SMALL DISTRIBUTOR ADDS BIG TALENT
Industry leader Tom Grillea joins Palko Services as new CEO

Michigan City, IN, October 2020

Palko Services is pleased to announce a new Chief Executive Officer, Tom Grillea. He brings over 25 years of experience from other respected natural products distributors as well as valuable retail background from his years at Vitamin Shoppe. Tom's industry knowledge, and most importantly the relationships he brings, will help Palko Services become one of the nation's best independent distributors. Tom will begin as a new member of the Palko family on November 2nd. He will oversee many aspects of the business, building Palko Services into a favorite distributor partner for even more retailers and suppliers.

Tom Grillea explains, "For years, I've been an admirer of the Palko family business and I'm beyond excited to finally join this wonderful organization. They have built a tremendous industry reputation that has always displayed strong relationships with vendors and customers that is based on integrity." Tom also stated, "Together, we will increase our portfolio of brands bringing in new and exciting business to grow brick & mortar retail, natural product chain stores and ethical ecommerce. My objective is to create growth for our brands, our customers, and for the Palko organization as a whole. I'm eager to show the industry what Palko can do and take us to new heights."

Steve Palko, President, commented, "We are excited to bring in Tom Grillea to contribute to the success of our family business. We pride ourselves on who we are and believe Tom fits in perfectly with our core values. Our quest is to become the best independent distributor through excellent service and strong personal relationships with our stores and our brands. We are certain Tom can help us achieve this goal and look forward to the many positive changes he will accomplish as our new CEO."

Established in 1984 by Jim and Debbie Palko, Palko Services is a Family Owned and Operated, Nationwide Distributor of Natural Health products. In January, their children Steve Palko and Sally Jo Reagor officially became second generation owners and vowed to continue their parents' legacy of great customer service, fast order processing, low minimums and running the business based on ethics, faith and strong personal relationships. Palko Services currently offers over 8,500 products from 300 brands to Natural Product retailers nationwide from our Northwest Indiana distribution center. Learn more about Palko Services at www.palkoservices.com.